

# Built for the Back End

*How Ontario’s autism program concentrates money — and profit — at the intensive tier children wait years to reach.*

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## The finding in one sentence

Ontario’s autism system is arranged like an insurance market, not a health system: a free, universal “front end” that delivers parent coaching rather than child therapy, an intensive “back end” where per-child funding and provider revenue concentrate, and a registration-date queue — not needs-based triage — that meters access so spending never exceeds the budget.

## The documented facts

### ACCESS

Of **88,175 children registered** in the OAP (FOI, Dec 2025–Mar 2026), only **~23% (20,666)** hold active Core Clinical funding; **~67,509 wait** — confirmed by CBC.<sup>3,4</sup> Three-quarters receive only the free front-end services.

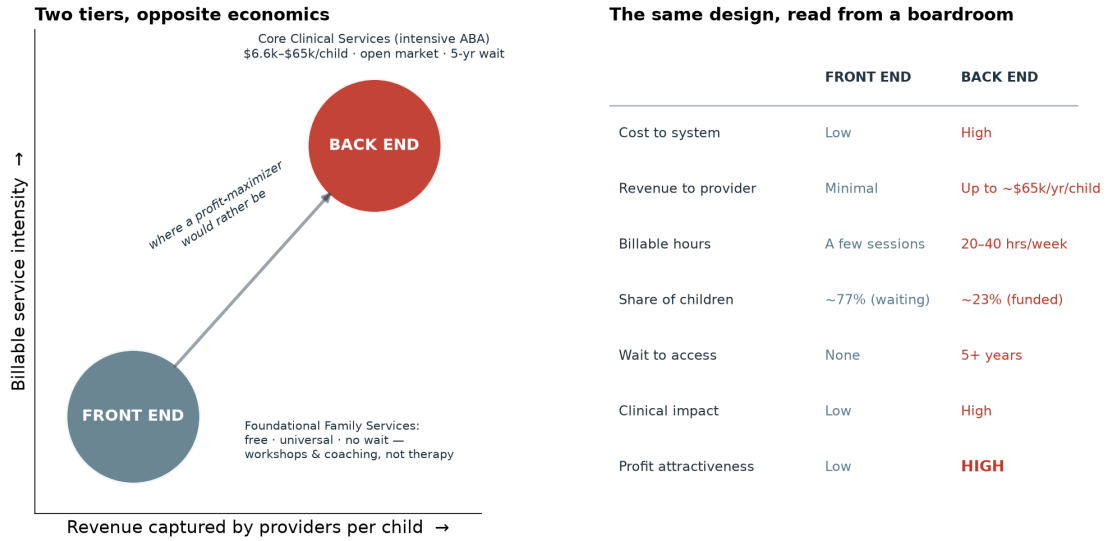
### THE QUEUE

Children enter Core Clinical Services **strictly by registration date, not severity of need.**<sup>1</sup> Waits exceed **five years**; FOI records show periods where the funded count *fell* as more registered.<sup>4</sup> This is demand management, not a backlog being triaged.

### THE MONEY

Core funding scales from **~\$6,600 to ~\$65,000 per child** with assessed need,<sup>2</sup> paid direct-to-family into an **unregulated open market.** Intensive ABA also authorizes far more billable hours (20–40/week) than allied services, making the back end the most revenue-productive tier. The 2026–27 budget of **\$965M** still falls **~\$385M** short of the FAO’s own estimate of need.<sup>4,5</sup>

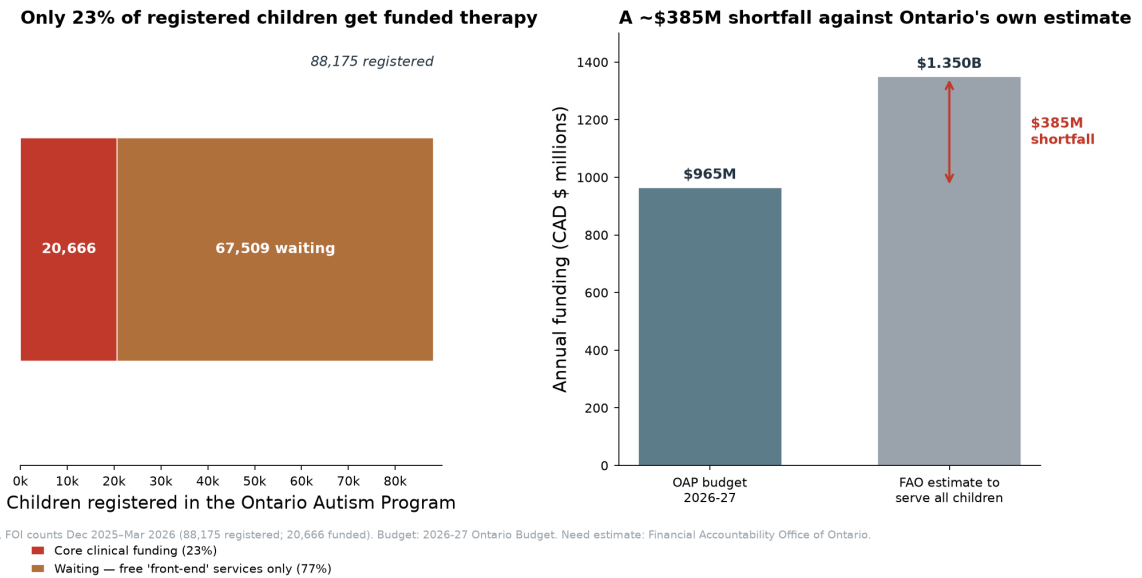
## Why the money — and the profit — pools at the intensive back end



Schematic of the documented OAP structure (dollar figures per the funding charts). 'Share of children' uses the 23%-funded / 77%-waiting split. Profit-attractiveness is the article's inference from these documented economics, not an official OAP metric.

**Figure 1. The same design, read from a boardroom.** Every attribute that makes the front end cheap to the treasury also makes it unprofitable to deliver; every attribute that makes the back end valuable to a provider is what the system rations behind the queue. "Profit attractiveness" is inference from the documented economics.

## The universal promise, and the gate behind it



**Figure 2. The universal promise, and the gate behind it.** 77% of registered children are held in the free front-end tier; even the current budget falls ~\$385M short of the province's own FAO estimate.<sup>3,4,5</sup>

## The corroborating evidence

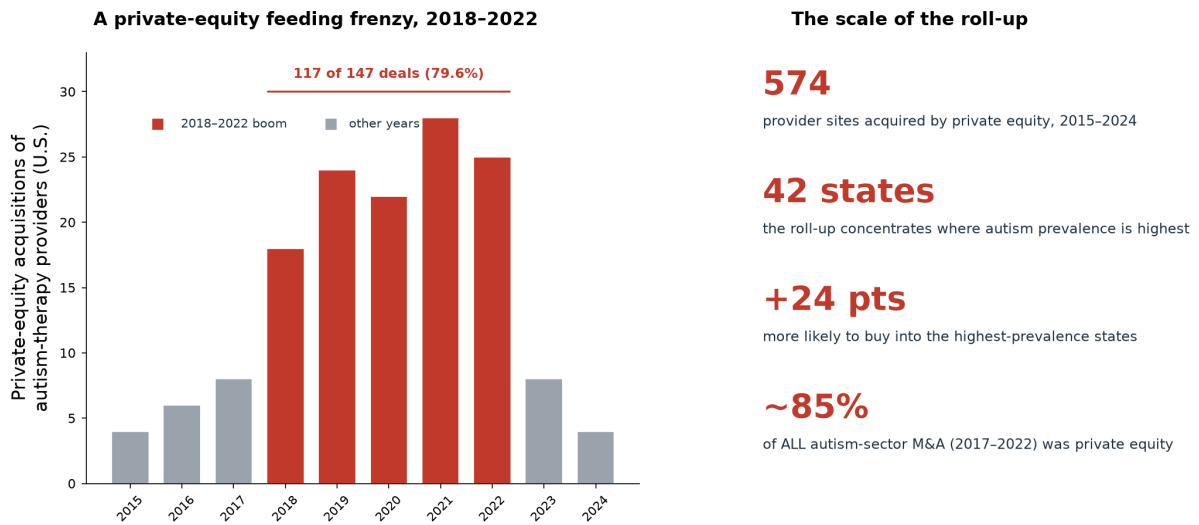
## WHAT A MATURE FOR-PROFIT AUTISM MARKET LOOKS LIKE (U.S.)

A 2026 *JAMA Pediatrics* study found **574 autism-therapy sites acquired by private equity** across 42 states (147 deals; 79.6% in 2018–2022), with PE **more likely to enter high-prevalence, generous-mandate states**.<sup>7</sup> CEPR found PE completed **~85% of all autism-sector M&A (2017–2022)** — a concentration seen in no other health segment.<sup>8</sup> The mechanism: intensive ABA out-bills allied services, so consolidators **strip speech/OT/feeding** to concentrate on high-intensity ABA. Ontario’s intensity-based funding builds in the same price signal.<sup>8</sup>

## A KNOWN FAILURE MODE OF ‘CHOICE’ MARKETS

Thirty years of quasi-market research is consistent: routing public care money through individualized-funding markets **shifts risk onto consumers, advantages well-resourced families and providers, and can widen inequalities** — Le Grand (1991),<sup>10</sup> Spall et al. (2005),<sup>11</sup> and NDIS/English-social-care studies.<sup>12–15</sup> Markets in care fail in a predictable direction: toward the provider, away from the person the funding was meant for.

### What a for-profit autism market looks like once it matures: the U.S.



Arnold et al., *JAMA Pediatrics* 2026 (DOI 10.1001/jamapediatrics.2025.5443): 574 sites, 147 deals, 42 states. Sector M&A share: CEPR, ‘Pocketing Money Meant for Kids’ (2023). Yearly split anchored to the study’s 79.6% figure.

**Figure 3. Private equity follows prevalence and payment.** Capital flows to where billable need is densest and reimbursement most generous — the same gradient Ontario builds in from the start. Source: Arnold et al., *JAMA Pediatrics* 2026;<sup>7</sup> CEPR 2023.<sup>8</sup>

## The inference — clearly labelled

### OUR READING OF THE FACTS

A rational profit-maximizer handed Ontario’s autism budget would build exactly this: a cheap universal front end that satisfies “everyone gets something,” spending concentrated in the high-revenue back end, and a queue that keeps the obligation inside the appropriation. **We do not claim documented intent.** We show that the structure’s incentives point one way with unusual consistency — the most profitable tier is the most rationed, the free tier has the least clinical substance. It is the inversion of the universal-care principle that allocation follows need. Functionally, it was built in the image of what an insurance company would want.

## What would change the diagnosis

- **Triage the queue by clinical urgency**, not registration date — the single change that would most distinguish a health system from a demand-management scheme.

- **Fund to the FAO’s estimate of need (~\$1.35B)**, closing the ~\$385M gap rather than managing it through the waitlist.
  - **Restore clinician-led needs determination** and publish provider-concentration and ownership data before Ontario’s market consolidates the way the U.S. market has.
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## Sources

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